

Solution Underwriting Agency – Product Fact Sheet



Who we are

Solution Underwriting Agency is a traditional underwriting agency servicing brokers Australia wide. We are independently owned and have a modern, edgy IT approach to our business and our market.

Since our launch almost 10 years ago, Solution Underwriting have successfully gained market share by understanding the dynamics and complexities of the S ME sector in which we operate. Solution Underwriting manage various Lloyd's of London binders and currently underwrite for Chubb Australia.

Product

Solution ONE

Our revolutionary combined product is designed to combine Professional Indemnity (PI), Public Liability and Management Liability insurance predominately for the SME market. The product is PI lead and offers the ease and comfort of a composite wording for clients who prefer their insurance bundled with one insurer. The principal of **Solution ONE** is **one** proposal form, **one** quote, **one** closing, **one** policy schedule and **one** wording.

Target Market

- Part A – PI: as this product is PI lead, the occupations we write under our PI policy would be the same in our **Solution ONE** appetite.
 - Part B – PL: we prefer white collar office risks, but can accommodate other occupations through our stand alone Public and Products Liability product
 - Part C – ML: varied industries considered but again usually the occupations we can offer PI cover are preferred
- The ML section includes an option for a sub-limited Cyber Extension

What we keep away from

- Part A - PI: Valuers, mortgage brokers, finance brokers
- Part B - PL: High risk, non-white collar PL occupations
- Part C - ML: Start-ups, sole traders, companies with over 100 employees, clients with an extensive claims history

Underwriting information required for a quote

- A **Solution ONE** proposal form
- Any additional information such as client brochures or website
- Audited financials if available

Who to contact

Please send your submission to:
solution@solutionunderwriting.com.au

Solution Underwriting Agency Pty Ltd

Level 5, 289 Flinders Lane
Melbourne VIC 3000
T. 03 9654 6100
W. www.solutionunderwriting.com.au
E. solution@solutionunderwriting.com.au
AFSL: 407780 ABN: 68 139 214 323